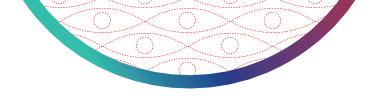


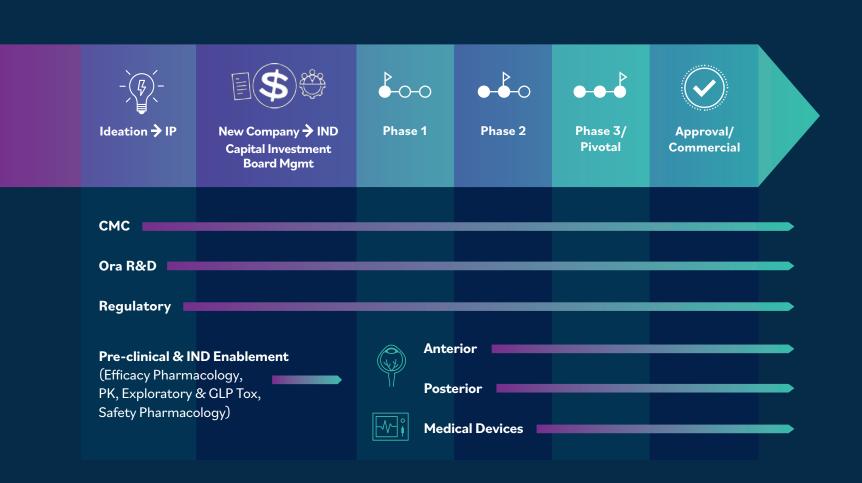
# The trusted guide of ophthalmic innovators for over 40 years





# End-to-end global support across every phase of development

to give your product the best chance of success.



When your product shows promise, let's prove it.

### Regulatory strategy. Covered.

### Proactive planning and the right relationships matter

- Frequently meet with international regulatory agencies, including the US FDA, EMA, PMDA, NMPA and other notified bodies on behalf of sponsors multiple times per month across all phases of development
- In-house CMC and Preclinical therapeutic area excellence helping you to navigate through CMC and preclinical pathway with GMP manufacturers and GLP laboratories
- Experienced medical writing team for drafting clinical protocols, considering CMC and toxicology factors, with comprehensive understanding of regulatory specifications

### Data & safety monitoring. Triple checked.

### A higher standard of quality for streamlined success

- Medical and risk-based monitoring for protocol design, patient enrollment, safety oversight, and data fidelity tailored to your ophthalmology program
- Ora's team of in-house ophthalmologists, who serve as skillful medical monitors, bring more than a decade of academic and pharmaceutical experience and are available 24/7 for safety-related concerns and questions
- Pharmacovigilance services for your approved products in association with our partner company, Statistics & Data Corporation (SDC)
- SDC is Ora's exclusive global data services provider, implementing specialized data services, including Biostatistics, Clinical Data Management/EDC, Interactive Response Technology (IRT), and Data Monitoring Committee (DMC/DSMB) services



# Delivering more qualified patients. Faster.

- Customized enrollment strategies are designed in close collaboration with investigators to optimize enrollment speed, reduce overall number of sites, and thereby minimize data variability
- Data-informed inclusion/exclusion criteria along with innovative multi-channel patient advertising campaigns condense enrollment timelines
- Patient education and advocacy initiatives to build an engaged and well-informed patient community

# OraNet<sup>™</sup>

# **Exclusive global** research community



#### Building relationships to help you reach success

- OraNet<sup>™</sup> is our exclusive global research community of dedicated investigative partners, yielding strong site relationships and thereby driving science and product development forward into therapies
- Dedicated to optimizing clinical research site preparedness, study execution, and data quality
- Close partnerships with sites lead to operational transparency, tighter feedback loops, and turbocharged study timelines

## A system developed over 40 years of helping clients achieve their goals

#### **Value to Sponsors**

- High performing sites will expedite clinical trial timelines, including study start-up and execution
- More patients enrolled per site means fewer overall sites needed, leading to more consistent data
- Support at sites from Ora Study Coordinators, ensuring highly experienced study oversight
- OraNet<sup>™</sup> sites are focused on Ora sponsored studies and do not take on competing trials
- Bringing new sites into research opens untapped patient populations, avoiding diminished returns and overburdened sites
- Protocol-specific training for relevant sites and studies

#### Value to investigators

- · Access to Ora's clinical trial pipeline
- Provides entry into clinical research for new-toresearch sites
- Training on clinical research fundamentals and Ora's SOPs
- Access to on-site research resources, like clinical trial coordinators and imaging technicians
- Recruiting and marketing services provided to supercharge trial recruitment
- Support with equipment costs when needed



#### Bringing local insights to a global scale

Ora provides global reach with local teams around the world to accelerate the development of your ophthalmic therapeutic or medical device and bring life-changing therapies to patients worldwide.

#### **Europe**

- Prioritized access to 240+ sites
- Strong patient diversity across ethnicities
- Globally influential KOLs with extensive Phase 2 & 3 trial experience
- Provide strategically-placed high-enrolling sites that meet our unique criteria
- Europe wide and Eastern Europe specialized scientific advisory board, comprised of leading European KOLs with a wide range of therapeutic expertise

#### Asia

- International offices in Beijing, China as well as Osaka and Tokyo, Japan
- In-country teams facilitate clinical development with key partnerships and cultural insights to streamline operations and navigate regulatory approvals
- development models to support entrepreneurs, biotech, startups, and research entities
- Prioritized access to over 20 sites, with a strategic network across tier 1 and 2 cities

#### **Latin America**

- Large untapped patient population with high-quality, highly-educated physicians
- High-profile KOLs with global influence
- Access to diverse patients who are interested in clinical research as a care option
- OraNet<sup>™</sup> has sites ready to go for the right studies and sponsors

#### **United States**

- Several offices, including scenic remote work destinations, on the East Coast where Ora was founded
- Around 300 US-based full and part-time employees dedicated to advancing ophthalmic research for patients combatting ocular disease
- Over 850 clinical research sites across the US

# Visionary research technologies

#### Key novel endpoints for anterior and posterior segment indications

#### Ora CAE® dry eye challenge

- Exposes study participants to regulated changes in humidity, temperature, airflow, and visual tasking, forcing the ocular surface to react to added stress — creates a consistent response, which is reproducible over time
- Provides endpoints that demonstrate relevant change with intervention
- · Identifies and enrolls the appropriate patient population

#### Ora-CAC® allergen model

- Within a controlled environment, patients are exposed to a specified dosage of allergen
- Extremely precise and reproducible
- Reduces the number of patients and sites needed to gain tighter, more meaningful datasets, minimizing variability
- · Highly standardized grading systems increase sensitivity

#### Ora EyeCup<sup>™</sup> Smartphone Device

- Captures high-resolution images and diary entries, which can be reviewed in real-time
- Takes high-quality photos 98% of the time and can record adverse events on the ocular surface
- · Can be custom-designed, including treatment reminders, symptom tracking, imaging requirements, and post-capture analyses

#### Ora-VNC™ mobility courses

- Immerses patients in a 360-degree visual challenge environment, determining impact of therapies on IRDs by assessing improvements in patient mobility
- · Clinically meaningful assessment of vision
- Customizable to different difficulty levels to cater to a variety of patient populations

#### Ora-VCF™ contrast test & Ora's low luminance tablet reading test

- Can differentiate between normal and early
- · Potential endpoints for retinal trials, including dry AMD and NPDR trials
- · Possible screening tools to identify subjects with underlying visual dysfunction





# Creating vision beyond what

we see

We weave together people, processes, and technologies to support innovation in ophthalmology around the world.



## Unsurpassed operational excellence



THE RIGHT PEOPLE



THE RIGHT PROCESSES



THE RIGHT TECHNOLOGY

- 1,000+ ophthalmic expert accessible sites
- 2,000+ clinical studies and consulting projects
- 25,000+ patients enrolled during last 7 years
- Industry leaders in the anterior and posterior segment, as well as ophthalmic medical devices
- 100% of Therapeutic Area Heads with 18+ years of ophthalmic experience

For over 40 years, Ora has proudly helped our clients earn more than 85+ product approvals. We support a wide array of organizations, from small startups to global pharmaceutical and device companies, to efficiently bring their new products from concept to market.

Learn more about what we do at





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